



Mike Sawtelle

Executive Vice President
Exclusive Tenant Representation

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PROFESSIONAL AFFILIATIONS/ ACCREDITATIONS

Licensed Real Estate Broker - Texas

PROFESSIONAL EXPERIENCE

Mike Sawtelle joined Merit Commercial Real Estate in 2020 as an Executive Vice President. Mr. Sawtelle brings with him over 36 years of experience, specializing exclusively in Tenant Representation. He began in 1986 with Cushman & Wakefield. In 1993, he cofounded The Pinnacle Group, which became the leading Tenant Representation firm in San Antonio. From 2005 to 2020, he was a Senior Vice President for CBRE, Inc. During his career, Mr. Sawtelle has represented over 10 million square feet of corporate facility assignments. Mr. Sawtelle specializes in office lease/purchase transactions, lease restructures/renewals and build-to-suits for his corporate clients.

NOTABLE TRANSACTIONS

- TWC/Charter, 126,196 sq. ft. lease
- Community First Health Plans, 70,000 sq. ft. lease
- BBVA, 28,906 sq. ft. lease
- Sirius Computer Solutions, 58,334 sq. ft. lease
- HCA Healthcare, 54,800 sq. ft. lease
- Ernst & Young, 54,116 sq. ft. lease
- Educational Testing Services, 63,424 sq. ft. lease
- HULU, 58,876 sq. ft. lease
- Grainger, 43,223 sq. ft. lease
- EOG Resources, Inc., 194,500 sq. ft. lease
- Hartford, 99,986 sq. ft. lease
- BBVA, 28,906 sq. ft. lease
- Alliance Bernstein, 92,000 sq. ft. lease
- CaptureRX, 65,000 sq. ft. lease
- Accenture, 61,660 sq. ft. lease

CLIENTS

- Accenture
- AECOM
- Ageron Energy
- Bank of America
- BBVA/Compass
- Booz Allen Hamilton
- Charter/TWC/Spectrum
- Davidson Trolie Ream & Garza
- Educational Testing Services
- EOG Resources
- Ernst & Young
- General Dynamics
- Grainger
- The Hartford
- Hulu
- Humana Health Care of TX
- JPMorgan Chase
- Lennar Corporation
- Marriot Reservation Center
- Metano Energy
- Norton Rose Fulbright
- P2 Energy Solutions
- Parsons
- Pioneer Drilling
- RVK Architects
- Schlumberger
- Simplex Grinnell
- Sirius Computer Solutions
- Sol Schwartz & Associates
- Sorenson Communications
- Southwest Immunodiagnosics
- Terracon
- TETRA Tech
- Thompson Coe Cousins & Irons
- University Health
- Wells Fargo